

"At Diehl, we combine tradition with innovation to provide **sustainable solutions** for our customers."

MAKE IT WORK SMARTER



E2E Solution Manager Cellular / NB-IoT

These are your tasks:

You're a genuine cellular IoT expert with proven knowledge in NB-IoT and LTE-M, LwM2M, MQTT protocols and their architectures, and know how to explain them in a simple way that everyone can understand? Then please take 5 minutes for an attractive offer to manage and develop connectivity solutions in our Strategic Business Unit "Metering & Connectivity".

Areas of responsibility: Integrated Solutions: Drive customer-centric solutions that encompass hardware, connectivity, software, and services, covering everything from customer touchpoints to meters, actors, and sensors. • Future Development: Shape product development strategies and roadmaps to align with evolving customer needs. • Cross-Functional Collaboration: Collaborate across sales, marketing, R&D, technical teams, and CSC to ensure cohesive execution. • Market Analysis: Conduct in-depth market research to understand trends, customer needs, and the competitive landscape. • Lifecycle Management: Oversee product lifecycle from development to end-of-life, ensuring continuous improvement and adaptation. • Pricing: Develop and implement pricing strategies to ensure market competitiveness, maximize revenue, and align with customer value. • Customer Feedback Integration: Continuously collect and integrate customer feedback to refine product offerings. • Risk Management: Identify and mitigate

Who we are looking for:

You bring with you :

- Strategic Product Planning: Experience in strategic product planning.
- Background: Electrical or Industrial Engineering, Software, or Business Management, with in-depth IoT and connectivity knowledge and proven PM experience.
- Hands-On Field Experience: Experience working with customers, managing projects, and overseeing rollouts.
- Soft Skills: Strong leadership, collaboration, and customer focus.
- Experience in the telco industry, metering industry is an advantage
- Strong analytical and conceptual skills
- High degree of initiative and self-organization
- Very good communication skills and team orientation
- Fluent English, German and French are a plus

Work location: 68300 Saint Louis

Job Level: Management

Working mode: Hybrid working

Working time: Full time

Employment contract: permanent

Division: Diehl Metering

Start: 05/05/2025

risks throughout the product lifecycle, from development to deployment

- Regulatory Compliance: Ensure all solutions comply with relevant industry regulations and standards.
- Participate in alliances: Engage with strategic partners to enhance collaboration, share resources, and drive mutual growth.
- Financial Accountability: Own product P&L with a focus on software & services revenue.
- Cross-Functional Leadership: Drive collaboration without direct authority.
- Knowledge Sharing: Lead internal education and promote the product externally.

We offer : • an exciting and challenging job in an innovative company • the opportunity to work remotely • a dynamic and motivated team

These are your potential benefits



Family-owned company



Canteen



Parking space



Employee events



Company mobile and laptop

Achieve what matters, with Diehl.



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